

**ORIGINAL**

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November 16, 2006

**VIA OVERNIGHT DELIVERY**

Docket Control  
Arizona Corporation Commission  
1200 W. Washington Street  
Phoenix, Arizona 85007  
(602) 542-2237

Arizona Corporation Commission  
**DOCKETED**  
NOV 17 2006

DOCKETED BY	nr
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Re: Norstar Telecommunications, LLC  
Docket No. T-20474A-06-0548

Dear Sir/Madam:

Enclosed please find for filing an original and thirteen (13) copies of Norstar Telecommunications, LLC's responses to the Commission's request for information in Norstar Telecommunications, LLC's Application and Petition for Certificate of Public Convenience and Necessity to Provide Competitive Intrastate Telecommunications.

I have also enclosed an extra copy of this letter to be date stamped and returned to me in the enclosed, self-addressed, postage prepaid envelope.

If you have any questions or if I may provide you with additional information, please do not hesitate to contact me.

Respectfully submitted,

  
Lance J.M. Steinhart  
Attorney for Norstar Telecommunications, LLC

cc: Shaun Naghdi

Candrea Allen, Utilities Division/Via e-mail to: callen@azcc.gov

AZ CORP COMMISSION  
DOCUMENT CONTROL

2006 NOV 17 A 11:09

RECEIVED

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
NORSTAR TELECOMMUNICATIONS, LLC ("Norstar")  
Docket No. T-20474A-06-0548  
November 16, 2006**

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1. Please explain how your company calculated the actual maximum and actual minimum rates that will be contained in your tariffs for each of your services.

**Response:** Actual rates are determined by cost of purchasing service from underlying carrier, minimum and maximum rates are determined by maximum possible rate decreases or increases.

All Contacts Providing Information/Response for the above question:

Shaun Naghdi, President  
10025 Scenic View Road, Vienna, Virginia 22182  
E-Mail: norstar111@aol.com  
Telephone Number: (703) 757-4005

And

Lance J.M. Steinhart, Esq.  
Lance J.M. Steinhart, P.C.  
1720 Windward Concourse, Suite 250  
Alpharetta, Georgia 30005  
E-mail: lsteinhart@telecomcounsel.com  
Telephone Number: 770-232-9200

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
NORSTAR TELECOMMUNICATIONS, LLC ("Norstar")  
Docket No. T-20474A-06-0548  
November 16, 2006**

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2. Please complete and submit an Affidavit of Publication Form. Refer to question (A-16) of the application.

**Response:** The Affidavit of Publication Form was filed with the Commission on November 8, 2006.

All Contacts Providing Information/Response for the above question:

Shaun Naghdi, President  
10025 Scenic View Road, Vienna, Virginia 22182  
E-Mail: norstar111@aol.com  
Telephone Number: (703) 757-4005

And

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**ARIZONA CORPORATION COMMISSION  
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Docket No. T-20474A-06-0548  
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3. Please indicate why you believe that your range of rates is just and reasonable using a competitive market analysis. Your analysis should contain publicly available examples of rates charged by the incumbent or other carriers for similar services or any other information that you believe demonstrates that your actual rates are just and reasonable. Please include any supporting materials. For a list of telecommunications carriers certificated in Arizona, go to [www.cc.state.az.us/utility/telecom](http://www.cc.state.az.us/utility/telecom) for a list of Commission-approved telecommunications rates and tariffs, go to [www.cc.state.az.us/utility/tariffs](http://www.cc.state.az.us/utility/tariffs).

**Response:** Because of the large number of competitive carriers, customers are free to choose its carrier, and it is now easy to switch to another carrier, therefore, competition will dictate the reasonableness of a carrier's rates. Also, please see attached revised rates for Applicant, along with some tariff pages of other carriers. Applicant's rates are much more competitive.

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**SECTION 4 - RATES**

**4.1    1+ & 101XXXX Dialing**

\$0.059 per minute

A \$1.99 per month minimum usage charge applies when paper billing is selected.

No minimum usage charge for electronic billing.

Calls are billed in six second increments, with an 18 second minimum per call.

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**ISSUE DATE: August 31, 2006**

**ISSUED BY:**

**EFFECTIVE DATE:**

**Shaun Naghdi, President  
10025 Scenic View Road  
Vienna, Virginia 22182**

**4.6 Reserved for Future Use****4.7 Rate Periods**

	Monday - Friday	Sat.	Sun.
8 a.m. to 5 p.m.*	Daytime Rate Period	Evening Rate Period	
5 p.m. to 11 p.m.*	Evening Rate Period		
11 p.m. to 8 a.m.*	Night/Weekend Rate Period		

\* To, but not including

When a message spans more than one rate period, total charges for the minutes in each rate period are calculated and the results for each rate period are totaled to obtain the total message charge. If the calculation results in a fractional charge, the amount will be rounded up to the higher cent.

ISSUE DATE: August 31, 2006

EFFECTIVE DATE:

ISSUED BY:

Shaun Naghdi, President  
10025 Scenic View Road  
Vienna, Virginia 22182

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**SECTION 5 - MINIMUM/MAXIMUM RATES**

**5.1    1 + Dialing**

\$0.04 per minute Minimum

\$0.20 per minute Maximum

**5.2    Toll-Free Service**

\$0.04 per minute Minimum

\$0.20 per minute Maximum

**5.3    Travel Cards**

\$0.04 per minute Minimum

\$0.20 per minute Maximum

**5.4    Directory Assistance**

\$0.50 Minimum

\$1.50 Maximum

**5.5    Payphone Dial Around Surcharge**

\$0.35 Minimum

\$1.00 Maximum

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ISSUE DATE: August 31, 2006

ISSUED BY:

EFFECTIVE DATE:

Shaun Naghdi, President  
10025 Scenic View Road  
Vienna, Virginia 22182

**5.6 Reserved for Future Use**

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**ISSUE DATE:** August 31, 2006  
**ISSUED BY:**

**Shaun Naghdi, President  
10025 Scenic View Road  
Vienna, Virginia 22182**

**EFFECTIVE DATE:**



## SECTION 4 - RATES

## 4.1 Long Distance Service

Rate per minute - \$0.25.  
Plan is billed in full minute increments

## 4.2 800/888 (Inbound) Distance Service

Rate per minute - \$0.25  
Plan is billed in six-second increments with a six second minimum  
Payphone surcharge per call - \$0.60

## 4.3 Travel Card Service

Rate per minute - \$0.30  
Payphone surcharge per call - \$0.60

## 4.4 Prepaid Calling Cards

Rate per minute - \$0.30  
Plan is billed in full minute increments  
Payphone surcharge per call - \$0.60

## 4.5 Operator Services

4.5.1 Usage Rate: The appropriate rate found under 4.1 and 4.3 shall apply

## 4.5.2 Operator Charges:

Collect Station-to-Station	\$1.50
Collect Person-to-Person	\$4.00
Person-to-Person	\$4.00
Station-to-Station	\$1.50
Customer Dialed Calling Card	\$1.50
Operator Dialed Calling Card	\$2.75
Operator Dialed Surcharge	\$1.50

APPROVED FOR FILING  
DECISION #: 64067

Issued: 1 0/24/01

By:

David Griffee, President  
2500 Industrial Avenue  
Hubbard, Oregon 97032

Effective: 1 1/26/01

## SECTION 4 - RATES, (CONT'D.)

ORIGINAL

## 4.2 ETI Service Rates

## 4.2.1 Direct Dial 1+ Service

Calls are billed in six (6) second increments after the initial minimum period of eighteen (18) seconds. In addition to usage-based charges, Customers are billed a \$5.00 per month service charge.

Mileage	DAYTIME		EVENING		NIGHT/WEEKEND	
	Initial 18 Sec.	Add'l 6 Sec.	Initial 18 Sec.	Add'l 6 Sec.	Initial 18 Sec.	Add'l 6 Sec.
All Miles	.1080	.0259	.0864	.0206	.0864	.0206

## 4.2.2 Travel Card Service

Calls are billed in six (6) second increments with an initial minimum period of eighteen (18) seconds. In addition, the Customer is charged a per call surcharge.

Mileage	DAYTIME		EVENING		NIGHT/WEEKEND	
	Initial 18 Sec.	Add'l 6 Sec.	Initial 18 Sec.	Add'l 6 Sec.	Initial 18 Sec.	Add'l 6 Sec.
All Miles	.1344	.0322	.1075	.0256	.1075	.0256

Per Call Surcharge-- \$.42

Issued:

Effective: 11-25-97

by: Vice President  
17 John Street, 16th Floor  
New York, NY 10038

APPROVED FOR FILING

DECISION #: 40493

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SECTION 4 - RATES, (CONT'D.)

ORIGINAL

4.2 ETI Service Rates

4.2.3 Directory Assistance

Directory Assistance is available to Customers of ETI Switched Network Service, and Travel Card Service. Directory Assistance charge applies to each call to the Directory Assistance Bureau. Up to two requests may be made on each call to Directory Assistance. The Directory Assistance charge applies to each call regardless of whether the Directory Assistance Bureau is able to furnish the requested telephone number.

Per Call Charge: \$.60

Issued:

Effective: 11-25-97

by: Vice President  
17 John Street, 16th Floor  
New York, NY 10038

APPROVED FOR FILING
DECISION #: 60493

## SECTION 6 - CURRENT PRICE LIST

## 6.1 Clear World Plan A

## (A) Clear World Plan A - 1+ Outbound Service

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.2099 |
| (2) | Monthly Recurring Charge: | \$2.50   |

## (B) Clear World Plan A - 800 Service

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.2149 |
| (2) | Monthly Service Fee: | \$3.00   |

## (C) Clear World Plan A - Travel Service

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

## 6.2 Clear World Plan B

## (A) Clear World Plan B - 1+ Outbound Service

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.1999 |
| (2) | Monthly Recurring Charge: | \$2.50   |

## (B) Clear World Plan B - 800 Service

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.2049 |
| (2) | Monthly Service Fee: | \$3.00   |

## (C) Clear World Plan B - Travel Service

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

Issued: August 20, 1998

Effective: August 27, 1999

Issued by: Michael Mancuso, Chief Executive Officer  
3 100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

APPROVED FOR FILING

DECISION #: 61917

## SECTION 6 - CURRENT PRICE LIST

## 6.3 Clear World Plan C

## (A) Clear World Plan C - 1+ Outbound Service

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.1840 |
| (2) | Monthly Recurring Charge: | \$2.50   |

## (B) Clear World Plan C - 800 Service

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.1890 |
| (2) | Monthly Service Fee: | \$3.00   |

## (C) Clear World Plan C - Travel Service

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

## 6.4 Clear World Plan B3

## (A) Clear World Plan B3 - 1+ Outbound Service

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.2250 |
| (2) | Monthly Recurring Charge: | \$2.50   |

## (B) Clear World Plan B3 - 800 Service

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.2300 |
| (2) | Monthly Service Fee: | \$3.00   |

## (C) Clear World Plan B3 - Travel Service

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

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Issued by: Michael Mancuso, Chief Executive Officer  
3 100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

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DECISION #: 61917

**ORIGINAL****SECTION 6 - CURRENT PRICE LIST, (CONT'D.)****6.5 Clear World Plan B4****(A) Clear World Plan B4 - 1+ Outbound Service**

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.1853 |
| (2) | Monthly Recurring Charge: | \$2.50   |

**(B) Clear World Plan B4 - 800 Service**

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.1903 |
| (2) | Monthly Service Fee: | \$3.00   |

**(C) Clear World Plan B4 - Travel Service**

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

**6.6 Clear World Plan R2****(A) Clear World Plan R2 - 1+ Outbound Service**

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Peak Per Minute Rate:     | \$0.2000 |
|     | Off Peak Per Minute Rate: | \$0.1550 |
| (2) | Monthly Recurring Charge: | \$2.50   |

**(B) Clear World Plan R2 - 800 Service**

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Peak Per Minute Rate:     | \$0.2050 |
|     | Off Peak Per Minute Rate: | \$0.1600 |
| (2) | Monthly Service Fee:      | \$10.00  |

**(C) Clear World Plan R2 - Travel Service**

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

Issued: August 20, 1998

Effective: August 27, 1999

Issued by: Michael Mancuso, Chief Executive Officer  
3 100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

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**ORIGINAL**

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**SECTION 6 - CURRENT PRICE LIST, (CONT'D.)****6.7 Clear World Plan R3****(A) Clear World Plan R3 - 1+ Outbound Service**

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.2250 |
| (2) | Monthly Recurring Charge: | \$2.50   |

**(B) Clear World Plan R3 - 800 Service**

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.2300 |
| (2) | Monthly Service Fee: | \$3.00   |

**(C) Clear World Plan R3 - Travel Service**

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

**6.8 Clear World Plan R4****(A) Clear World Plan R4 - 1+ Outbound Service**

- |     |                           |          |
|-----|---------------------------|----------|
| (1) | Per Minute Rate:          | \$0.1853 |
| (2) | Monthly Recurring Charge: | \$2.50   |

**(B) Clear World Plan R4 - 800 Service**

- |     |                      |          |
|-----|----------------------|----------|
| (1) | Per Minute Rate:     | \$0.1903 |
| (2) | Monthly Service Fee: | \$3.00   |

**(C) Clear World Plan R4 - Travel Service**

- |     |                  |        |
|-----|------------------|--------|
| (1) | Per Minute Rate: | \$0.35 |
|-----|------------------|--------|

**6.9 Directory Assistance**

Directory Assistance, Per Call	\$ 0.75
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Issued: August 20, 1998

Effective: August 27, 1999

Issued by: Michael Mancuso, Chief Executive Officer  
3 100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

**APPROVED FOR FILING**DECISION #: 606967

SECTION 6 - CURRENT PRICE LIST, (CONT'D.)

ORIGINAL

6.10 Clear World Plan BP3

6.10.1 Outbound 1+ Service

Per Minute Rate: \$0.2170

6.10.2 800 Service

Per Minute Rate: \$0.2170

3.16.3 Travel Card Service

Per Call Rate: \$0.2000

6.11 Clear World Plan VR8

6.11.1 Outbound 1+ Service

Per Minute Rate: \$0.070

6.11.2 Travel Card Service

Per Call Rate: \$0.3500

(N)

(N)

ADMINISTRATIVELY  
APPROVED FOR FILING

Issued: March 7, 2001

Effective: April 7, 2001

Issued by:

Michael Mancuso, Chief Executive Officer  
3 100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

AZi0101



**ORIGINAL**

**SECTION 6 - CURRENT PRICE LIST, (CONT'D.)**

**6.12 Clear World Plan RP5**

**6.12.1 Outbound 1+ Service**

Per Minute Rate: \$0.217

**6.12.2 800 Service**

Per Minute Rate:

InterLATA \$0.217

IntraLATA \$0.217

**6.12.3 Travel Card Service**

Per Call Rate: \$0.217

**6.13 Clear World Plan MR21**

**6.13.1 Outbound 1+ Service**

(1) Per Minute Rate:

InterLATA \$0.1400

IntraLATA \$0.1000

(R)

(R)

(D)

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(D)

**6.13.2 Travel Service**

(A) Per Minute Rate \$0.35

**ADMINISTRATIVELY  
APPROVED FOR FILING**

Issued: February 14, 2003

Effective: March 14, 2003

Issued by:

Michael Mancuso, Chief Executive Officer  
3100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

AZi0301

**ORIGINAL**

**SECTION 6 - CURRENT PRICE LIST, (CONT'D.)**

**6.14 Clear World Plan MR22**

**6.14.1 Outbound 1+ Service**

**(A) Per Minute Rates:**

InterLATA

\$0.1400

IntraLATA

\$0.1000

**6.14.2 Travel Service**

**(A) Per Minute Rate:**

\$0.35

(N)

(N)

ADMINISTRATIVELY  
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Issued: February 14, 2003

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Issued by:

Michael Mancuso, Chief Executive Officer  
3100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

AZi0301

**ORIGINAL**

**SECTION 6 - CURRENT PRICE LIST, (CONT'D.)**

**6.18 Clear World CWC Unlimited Plan**

**6.18.1 Outbound 1+ Service**

**(A) Outbound 1+ Rates**

**(1) Per Minute Rate: \$0.0500**

(N)

(N)

**ADMINISTRATIVELY  
APPROVED FOR FILING**

Issued: November 21, 2003

Effective: December 21, 2003

Issued by:

Michael Mancuso, Chief Executive Officer  
3100 So. Harbor Boulevard, Suite 300  
Santa Ana, California 92704

AZi0304

**ARIZONA CORPORATION COMMISSION  
STAFF'S FIRST SET OF DATA REQUESTS TO  
NORSTAR TELECOMMUNICATIONS, LLC ("Norstar")  
Docket No. T-20474A-06-0548  
November 16, 2006**

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4. Please indicate why you believe that your range of rates is just and reasonable using a fair value or cost basis. Please include economic justification or cost support data. Please include any supporting materials.

**Response:** Applicant believes that its fair value rate base ("FVRB") is zero; therefore, is not useful in a fair value analysis, and is not useful in setting rates. In general, rates for competitive services are not set according to rate of return regulation. The company believes that the economics of the market ensures just and reasonable pricing. Furthermore, since Applicant has no market power, the reasonableness of its rates will be evaluated in a market with numerous competitors. Based upon the foregoing, Applicant believes that the rates in its proposed tariff will be just and reasonable.

All Contacts Providing Information/Response for the above question:

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